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Highlights of 2024 Annual Results

- The Group recorded a 4.1% increase in total core revenue to HK\$7,833.1 million (2023: HK\$7,522.3 million) mainly attributed to contribution from the ONTOLO project. Nevertheless, the operating income showed an 8.7% decline to HK\$2,885.6 million (2023: HK\$3,161.2 million) and this was partially because of the one-off, non-recurring HK\$300.3 million cost saving following the conclusion of final accounts with the project main contractor of ONTOLO recorded in 2023. Otherwise, our operating income of 2024 largely remained stable.
- The reported earning before interest, taxes, depreciation and amortisation of the Hotels Division excluding those owned by LHI* for the year is HK\$1,105.2 million, which reflected a slight growth of 0.6% from that of last year (2023: HK\$1,098.2 million).
- LHI declared a distribution per Share Stapled Unit of HK1.6 cents for the year 2024 (2023: NIL).
- Distribution income from Champion REIT dropped 13.7% year-on-year to HK\$603.2 million from HK\$698.6 million for the previous year, while management fee income also fell slightly to HK303.2 million (2023: HK\$332.8 million).
- Net rental income from our investment portfolio, mainly Great Eagle Centre and serviced apartments, recorded a 2.6% increase to HK\$110.9 million (2023: HK\$108.1 million).
- Finance costs of the Group increased 15.4% to HK\$512.0 million in 2024 (2023: HK\$443.7 million) due to the high interest rates prevailed.
- During the year, the Group had successfully launched the presale of the ONMANTIN project and made steady progress on joint venture developments in Kai Tak and Ma Tau Chung areas.
- The Group had also entered a joint venture on minority shareholding with a Singaporean developer to acquire the hotel portion of a mixed-use development located in the city centre of Kuala Lumpur, Malaysia. The said hotel will be managed by Langham Hotels Management upon completion and is scheduled to be in operation by end of 2027.
- The expansion of midscale Ying'nFlo brand in an asset-light operating model continued, with hotels in major cities of Mainland China including Hangzhou, Nanjing, Wuhan and so on set to launch in 2025.

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2024 Annual Results – Core Earnings

| | 2024 | 2023 | Cha | inge |
|---|-----------|-----------|-----------|--------|
| • | HK\$'000 | HK\$'000 | HK\$'000 | % |
| Revenue | | | | |
| Revenue from property sales | 1,340,497 | 1,075,118 | 265,379 | 24.7% |
| Rental Income | 172,865 | 168,229 | 4,636 | 2.8% |
| Hotel Income | | | | |
| Overseas and Mainland China | 4,816,329 | 4,718,530 | 97,799 | 2.1% |
| - Others | 268,861 | 214,392 | 54,469 | 25.4% |
| Income from Champion REIT* | 906,470 | 1,031,366 | (124,896) | -12.1% |
| Income from LHI* | 39,126 | - | 39,126 | n/a |
| Other Operations | 288,981 | 314,710 | (25,729) | -8.2% |
| Total revenue | 7,833,129 | 7,522,345 | 310,784 | 4.1% |

^{*} Based on attributable distribution income from Champion REIT and LHI in respect of the same financial period.



2024 Annual Results – Core Earnings (Continued)

| | 2024 | 2023 | Change | <u> </u> |
|--|-----------|-----------|-----------|----------|
| | HK\$'000 | HK\$'000 | HK\$'000 | % |
| Operating Income | | | | |
| Operating income from property sales | 599,031 | 798,120 | (199,089) | -24.9% |
| Net Rental Income | 110,896 | 108,089 | 2,807 | 2.6% |
| Hotel Income | | | | |
| - Owned hotels | 984,755 | 1,045,730 | (60,975) | -5.8% |
| - Others ^ | 120,400 | 52,433 | 67,967 | 129.6% |
| Income from Champion REIT* | | | | |
| - Distribution income | 603,223 | 698,550 | (95,327) | -13.6% |
| - Asset management | 221,279 | 236,305 | (15,026) | -6.4% |
| - Leasing Management | 81,968 | 96,511 | (14,543) | -15.1% |
| Income from LHI* | | | | |
| - Distribution income | 39,126 | - | 39,126 | n/a |
| Other Operations | 125,036 | 125,492 | (456) | -0.4% |
| Operating income from core business | 2,885,714 | 3,161,230 | (275,516) | -8.7% |
| Other income | 103,958 | 69,873 | 34,085 | 48.8% |
| Depreciation and amortisation | (351,501) | (338,164) | (13,337) | 3.9% |
| Administrative, selling and other expenses | (535,207) | (580,155) | 44,948 | -7.7% |

 $^{^{*}}$ Based on attributable distribution income from Champion REIT and LHI in respect of the same financial period.

[^] including hotel management fee income, master lessee surplus or shortfall and income from Ying'nflo, Wesley Admiralty



2024 Annual Results – Core Earnings (Continued)

| | 2024 | 2023 | Change | : |
|--|-----------|-----------|-----------|----------|
| | HK\$'000 | HK\$'000 | HK\$'000 | % |
| Net finance costs | | | | |
| | | | | |
| Finance costs | (512,007) | (443,747) | (68,260) | 15.4% |
| Interest income | 172,581 | 195,359 | (22,778) | -11.7% |
| | (339,426) | (248,388) | (91,038) | 36.7% |
| Share of results of associates | 5,858 | 14,158 | (8,300) | -58.6% |
| Share of results of joint ventures | (147) | 93,896 | (94,043) | n.m. |
| Core profit before tax | 1,769,249 | 2,172,450 | (403,201) | -18.6% |
| Income taxes | (215,841) | (313,884) | 98,043 | -31.2% |
| Core profit after tax | 1,553,408 | 1,858,566 | (305,158) | -16.4% |
| Less: Non-controlling interest | (446) | (460) | 14_ | -3.0% |
| Core profit after tax attributable to equity holders | 1,552,962 | 1,858,106 | (305,144) | -16.4% |
| Core profit after tax attributable to equity holders (per share) | \$2.08 | \$2.49 | | |



2024 Annual Results – Breakdown of Income from Champion REIT

| | 2024 | 2023 | Change | | |
|--|-----------|-----------|-----------|--------|--|
| | HK\$'000 | HK\$'000 | HK\$'000 | % | |
| | | | | | |
| Distribution income | 603,223 | 698,550 | (95,327) | -13.6% | |
| Asset management income | 221,279 | 236,305 | (15,026) | -6.4% | |
| Leasing management income | 81,968 | 96,511 | (14,543) | -15.1% | |
| | | | | | |
| | 906,470 | 1,031,366 | (124,896) | -12.1% | |
| Distribution Per Unit declared in HK\$ | 0.1422 | 0.1683 | | -15.5% | |
| Units held by Great Eagle in '000 | 4,274,882 | 4,163,489 | | 2.7% | |



2024 Annual Results - Breakdown of Income from LHI

| | 2024 | 2023 | Change | | |
|--|-----------|-----------|----------|------|--|
| | HK\$'000 | HK\$'000 | НК\$'000 | % | |
| Distribution income | 39,126 | | 39,126 | n/a | |
| Distribution Per Share Stapled Unit declared in HK\$ | 0.016 | - | | n/a | |
| Share Stapled Units held by Great Eagle in '000 | 2,445,357 | 2,330,679 | | 4.9% | |



Analysis on change on core earnings

| | 2024 \$'000 |
|--|----------------|
| Arise from: Decrease in income from property sales | (199,089) |
| Decrease in distribution and income from Champion REIT | (124,896) |
| Decrease in share of result of joint ventures (cash return from Dalian JV HK\$94m) | (94,043) |
| Increase in net interest expenses | (91,038) |
| Decrease in income taxes | 98,043 |
| Decrease in administrative, selling and other expense | 44,948 |
| Increase in distribution from LHI | 39,126 |
| Increase in other income (mainly from gain on equity stock disposal) | 34,085 |
| Increase in hotels EBITDA | 6,992 |
| Increase in net rental income | 2,807 |
| Others | (22,079) |
| Net change in Core Profit for the period attributable to equity holders | (305,144) |

Great Eagle Holdings Limited



Discount to NAV Financials

| NAV based on statutory accounting principle | es (Dec 2024) | | | NAV based on net assets of Champion REIT, I | LHI and US Fur | nd (Dec 2024) | |
|--|---------------|----------|---------------|---|----------------|---------------|---------------|
| | HK\$m | HK\$/shr | % of Total | | HK\$m | HK\$/shr | % of Total |
| Investment properties (Note 1) Appraised valuation by independent valuer | 5,521 | 7.4 | 9% | Investment properties (Note 1) Appraised valuation by independent valuer | 5,521 | 7.4 | 8% |
| Hotels | 15,021 | 20.1 | 26% | Hotels | 15,021 | 20.1 | 22% |
| Property development (at cost) | 13,501 | 18.1 | 23% | Property development (at cost) | 13,501 | 18.1 | 20% |
| Statutoty accounting treatments for Champion REIT and | LHI | | | Share of net assets of Champion REIT and LHI | | | |
| Investment in Champion REIT: | | | | Investment in Champion REIT: | | | |
| - 70.30% share of Champion's Net Assets | 30,879 | 41.3 | 52% | - 70.30% share of Champion's Net Assets | 30,879 | 41.3 | 46% |
| Investment in U.S. Real Estate Fund: | | | | Investment in U.S. Real Estate Fund: | | | |
| - 49.97% share of Fund's Net Assets | 290 | 0.4 | 0% | - 49.97% share of Fund's Net Assets | 290 | 0.4 | 0% |
| Investment in LHI: | | | | | | | |
| - 71.22% share of net liab. from three HK hotels | (2,170) | (3.0) | -3% | Investment in LHI: | | | |
| Based on cost less depreciation approach (calculated as book cost of the hotels less debt) | | | | - 71.22% share of LHI's Net Assets Based on appraised valuation of LHI's hotels | 6,767 | 9.0 | 10% |
| (calculated as book cost of the noters less debt) | | | | based on appraised variation of this stoters | | | |
| | 28,999 | 38.7 | 49% | | 37,936 | 50.7 | 56% |
| | | | | | | | |
| Other net (liabilities)/assets | (4,192) | (5.6) | -7% | Other net (liabilities)/assets | (4,192) | (5.6) | -6% |
| Total | 58,850 | 78.7 | 100% | Total | 67,787 | 90.7 | 100% |
| Net debt (note 2) | (4,761) | (6.4) | | Net debt (note 2) | (4,761) | (6.4) | |
| Great Eagle's NAV | 54,089 | 72.3 | | Great Eagle's NAV | 63,026 | 84.3 | |
| Discount to NAV based on share price of HK\$ 10.5 | | -85.5% | | Discount to NAV based on share price of HK\$ 10.5 | | -87.5% | |

Note 1: Calculation on investment properties include owner-occupied portion.

Note 2: Including other liquid investments such as investment in linked notes, bonds and equities amounting to HK\$1,120 million as at the end of Dec 2024.



Financial position

Financials

(A) Base on statutory financial positions (c)

| | Attributable | Attributable | | Loan to | | | Net Interest | Interest |
|-----------------------|--------------|--------------|------------|---------|--------------|--------|--------------|----------|
| (HK\$ Million) | Book Value | Net Debt | Net Equity | Value | Gearing | EBITDA | Expense | Cover |
| Hong Kong/ PRC Assets | 61,212 | (17,633) | 43,579 | 28.8% | 40.5% | 2,790 | 1,380 | 2.0 |
| Overseas Assets | 12,404 | (1,894) | 10,510 | 15.3% | 18.0% | 995 | 163 | 6.1 |
| Group Total | 73,616 | (19,527) | 54,089 | 26.5% | (b) 36.1% | 3,785 | 1,543 | 2.5 |

(B) Base on core financial positions (a)

| | Attributable | | | Loan to | | Core | Net Interest | Interest |
|----------------------|--------------|----------|------------|---------|-------------|--------|--------------|----------|
| (HK\$ Million) | Book Value | Net Debt | Net Equity | Value | Gearing | EBITDA | Expense | Cover |
| Hong Kong/PRC Assets | 56,503 | (3,780) | 52,723 | 6.7% | 7.2% | 1,465 | 432 | 3.4 |
| Overseas Assets | 12,404 | (2,101) | 10,303 | 16.9% | 20.4% | 989 | 165 | 6.0 |
| Group Total | 68,907 | (5,881) | 63,026 | 8.5% | 9.3% (b) | 2,454 | 597 | 4.1 |

Notes:

- (a) Core financial positions is derived from sharing the net assets of Champion REIT, LHI and the US Fund. Core EBITDA and net interest expenses are based on the Group's profit from core results, and in particular dividend entitlement from the three subsidiary groups.
- (b) If liquid investments such as investment in linked notes, bonds and equities amounting to HK\$1,120 million as at the end of Dec 2024 are included, then the net consolidated gearing ratio would be reduced from 36.1% to 34.0% whilst net gearing ratio based on core financial position would be reduced from 9.3% to 7.6%.
- (c) In addition to (b), since most of the Group's owned hotels were acquired years ago, their market values well exceed their depreciated costs. Should estimated market value instead of depreciated costs be recognized in the consolidated financial statements for these hotels, the net gearing ratio would be reduced from 36.1% to 26.4% while debt to asset ratio would be reduced from 26.5% to 20.9%.



Valuation - Investment Properties

As at the end of December 2024

| Hong Kong investment properties | GFA (Sq.ft) | Valuation HK\$/psf | Cap rate | Change from end of Dec 2023 |
|--|-------------|-----------------------|----------|-----------------------------|
| Great Eagle Centre | GIA (Sq.it) | τικό/ βει | Cap rate | end of Dec 2023 |
| Office | 193,271 | 19,149 | 2.9% | -8.5% |
| Retail | 55,944 | 8,151 | 4.5% | 0.0% |
| Retail 3rd floor | 20,959 | 9,447 | | -8.8% |
| Carparks (nos/unit price) | 296 | 1,250,000 | | -3.9% |
| Signage (gross value in HK\$mn) | | 136 | | 0.0% |
| Eaton Residences, Blue Pool Road | 33,700 | 12,819 | 3.0% | -2.3% |
| Eaton Residences, Village Road | 23,350 | 8,951 | 3.5% | -4.6% |
| Ying'nFlo, Wan Chai Gap Road | 34,915 | 9,452 | 3.7% | -5.2% |
| Convention Plaza apartments | 5,817 | 15,816 | | -6.1% |
| Tak Woo House (Retail) | 1,500 | 98,667 | | -12.9% |
| Various residential units held for leasing | 4,602 | 12,564 | | n/a |



Development Projects for Sales

ONTOLO, Pak Shek Kok

The site, which is located in Pak Shek Kok, Tai Po and commands spectacularly unobstructed sea views over Tolo Harbour was acquired in May 2014. The development, with a total permissible gross floor area ("GFA") of 730,870 sq. ft. or saleable area of 635,612 sq. ft., comprising 723 luxury residential units and 456 car parking spaces, was completed in Q4, 2020.

The average sales price of residential units for 2024 was HK\$20,417 per sq. ft. based on saleable area, while the average sales price for the sold car parking spaces was HK\$2.31 million per unit.

During the reporting period, 44 residential units, 29 car parking spaces and one motorcycle space were delivered. Accumulated sales reached 706 residential units, which represented 97.6% of the total 723 residential units. Among such, 669 units had been delivered to buyers as of end 2024.

For the reporting year, ONTOLO reported a sales revenue of HK\$1,340.5 million (2023: HK\$1,075.1 million) and a gross profit of HK\$599.0 million (2023: HK\$798.1 million, which had included an one-off, HK\$300.3 million cost adjustment).



Development Projects for Sales (Continued)

ONMANTIN, Ho Man Tin Residential Development Project

This project comprises a GFA of approximately 742,000 sq. ft., or a saleable area of approximately 664,000 sq. ft., for the development of 990 apartments above Ho Man Tin MTR station under a Development Agreement with MTR Corporation Limited.

Occupation Permit has been obtained in February 2025. The project is expected to be completed and be ready for handover in mid-2025.

Presale was first launched in late April 2024 where market had responded positively with continued sales recorded throughout the reporting period. As of end 2024, accumulated sales had reached 62.5% of total saleable area, or 71.6% of total number of units with sales proceeds amounted to approximately HK\$9.3 billion.

As the sales of units will be recognised to the Group's income statement only upon handover to buyers, therefore, our income statements for the reporting period had not reflected the result from these presale units. It is anticipated that other income, in the form of finance charges associated with the development, will be recorded upon the handover of the units.



Development Projects for Sales (Continued)

NKIL 6590 at Kai Tak, Kowloon Joint Venture Development Project

This is a joint venture project of which the Group had partnered with Sino Land Company Limited ("Sino Land"), China Overseas Land and Investment Limited and Chinese Estates Holdings Limited. Our Group holds a 20% share and Sino Land is the project manager. The total land premium was HK\$5,350 million (about \$5,392 per sq. ft. based on permissible total GFA).

The site has an area of 145,302 sq. ft. and consists of two parcels, notably the eastern and western portion. It is situated within the Kai Tak area with direct access to Sung Wong Toi MTR station via the future underground shopping street. It is planned for a development comprising the majority of residential units, retail podium, underground shopping street, basement carpark and government accommodation with a total maximum GFA of approximately 992,270 sq. ft. (excluding government accommodation).

During the year, site investigation works were completed. The first general building plan ("GBP") approval was obtained for the western parcel in August 2024. Planning approval was obtained in Q3 2024 and the first GBP submission was made in Q4 2024 for the eastern parcel. Foundation works also commenced for both parcels in 2H 2024.

Occupation Permits for both parcels are expected to obtain in 1H 2029.



Development Projects for Sales (Continued)

KIL 11290, Shing Tak Street / Ma Tau Chung Road, Kowloon City Joint Venture Development Project

This is a joint venture project of which the Group had partnered with Sino Land and China Merchants Land Limited under a development contract with Urban Renewal Authority. The Group holds a 15% share and Sino Land is the project manager. The total land premium was HK\$1,934 million (about \$4,661 per sq. ft. based on permissible total GFA).

The site is situated at Shing Tak Street / Ma Tau Chung Road in Kowloon City with an area of 46,102 sq. ft. and is planned to develop into a composite building of residential units and some shops with a total maximum GFA of around 414,920 sq. ft.

Site possession was obtained in April 2024 and ground investigation works were completed. The first GBP approval was obtained in Q3 2024.

The issuance of Occupation Permit is expected in Q4 2028.



Hotel portfolio – 2024 Operational Statistics

| • | | | | | | | | | |
|-------------------------------------|---------------|--------|--------|----------------------------|---------|--------|---------|------------|--------|
| | YTD Occupancy | | | ancy YTD Average Room Rate | | | , | YTD RevPar | |
| (in local currency) | Dec-24 | Dec-23 | Change | Dec-24 | Dec-23 | Change | Dec-24 | Dec-23 | Change |
| | | | | | | | | | |
| Under LHI | | | | | | | | | |
| Hong Kong | | | | | | | | | |
| The Langham, Hong Kong | 89.3% | 86.9% | 2.4% | \$1,957 | \$2,173 | -9.9% | \$1,748 | \$1,887 | -7.4% |
| Cordis, Hong Kong | 92.6% | 89.8% | 2.8% | \$1,619 | \$1,638 | -1.2% | \$1,500 | \$1,471 | 2.0% |
| Eaton HK | 90.0% | 87.0% | 3.0% | \$1,114 | \$1,110 | 0.4% | \$1,003 | \$966 | 3.8% |
| | | | | | | | | | |
| Owned Hotels | | | | | | | | | |
| <u>Europe</u> | | | | | | | | | |
| The Langham, London | 79.2% | 73.5% | 5.7% | £529 | £536 | -1.3% | £419 | £394 | 6.3% |
| North America | | | | | | | | | |
| The Langham, Boston | 72.4% | 66.2% | 6.2% | \$482 | \$462 | 4.3% | \$349 | \$306 | 14.1% |
| The Langham Huntington, Pasadena | 61.8% | 65.0% | -3.2% | \$324 | \$347 | -6.6% | \$200 | \$225 | -11.1% |
| The Langham, Chicago | 71.6% | 67.1% | 4.5% | \$505 | \$490 | 3.1% | \$361 | \$329 | 9.7% |
| The Langham, New York, Fifth Avenue | 79.9% | 77.6% | 2.3% | \$822 | \$785 | 4.7% | \$656 | \$610 | 7.5% |
| Eaton Washington DC | 70.4% | 69.3% | 1.1% | \$265 | \$272 | -2.6% | \$187 | \$188 | -0.5% |
| Chelsea Hotel, Toronto | 70.4% | 70.2% | 0.2% | \$217 | \$216 | 0.5% | \$153 | \$152 | 0.7% |
| Australia / New Zealand | | | | | | | | | |
| The Langham, Melbourne | 78.5% | 73.3% | 5.2% | \$319 | \$333 | -4.2% | \$250 | \$245 | 2.0% |
| The Langham, Sydney | 80.2% | 74.0% | 6.2% | \$511 | \$552 | -7.4% | \$410 | \$409 | 0.2% |
| Cordis, Auckland | 71.5% | 69.3% | 2.2% | \$231 | \$252 | -8.3% | \$165 | \$175 | -5.7% |
| Mainland China | | | | | | | | | |
| The Langham, Shanghai, Xintiandi | 86.5% | 86.4% | 0.1% | ¥ 1,432 | ¥ 1,415 | 1.2% | ¥1,238 | ¥ 1,223 | 1.2% |
| Cordis, Shanghai, Hongqiao | 81.6% | 74.3% | 7.3% | ¥ 829 | ¥ 892 | -7.1% | ¥ 676 | ¥ 663 | 2.0% |
| | | | | | | | | | |



Hotel portfolio – 2024 Profit Contribution

| Owned Hotels | 2024 in HK\$ mn | 2023 in HK\$ mn | Fav/(-) unfav | Contribution to hotel profit |
|---|--------------------|--------------------|---------------|---------------------------------|
| Europe | | | | |
| UK (The Langham, London) | 243.7 | 233.6 | 4.3% | 25% |
| North America | 547.4 | 568.0 | -3.6% | 56% |
| U.S. (The Langham in Boston, Chicago, New York, | | | | |
| Pasadena and Eaton Washington D.C.) | | | | |
| Canada (Chelsea) | | | | |
| Australasia | 68.1 | 104.4 | -34.8% | 7% |
| Australia (The Langham, Melbourne and Sydney) | | | | |
| New Zealand (Cordis, Auckland) | | | | |
| China | 125.5 | 139.7 | -10.2% | 12% |
| Shanghai (Langham Xintiandi and Cordis, Hongqiao) | | | | |
| <u>Total</u> | 984.7 | 1,045.7 | -5.8% | 100% |



Outlook for the Group's results

- The outlook for 2025 remains challenging as global economy is still constrained by uncertainties arisen from geopolitical tensions, higher interest rates and potential escalation of trade conflicts between the US and Mainland China. Nevertheless, this has been partially mitigated by the opportunities brought by the target policies of the Chinese Government in boosting domestic demand where Hong Kong would also be benefitted.
- Hong Kong's role as a global financial hub is to be reinforced with strategic policies in place to attract talent and capital. The growing
 demand derived from the quality migrants of Mainland China would continue to provide support to the rental and sales market of
 residential properties in Hong Kong and this shall help lessening the pressure resulted from the prevailing high inventory level. The
 Group is optimistic of the medium-term prospect of the Hong Kong property market.
- The outlook for our Hotels Division remains stable amid prevailing challenges. Despite signs of recovery, the industry continues to face operating obstacles including staffing shortages, increase of operation costs and economic uncertainties.
- Headwinds would still cloud the performance of LHI as the hotel sector of Hong Kong is challenged by the rise in more cost-conscious tourists from Mainland China. The increasing operating cost and lingering high rate would impact the overall profitability of LHI and hence its distribution.
- However, the Group is very optimistic of the longer term prospects of tourism globally.
- The high inventory levels still adversely impact the Hong Kong office market, with pressure on rentals for Three Garden Road and Langham Place Office Tower would continue, while performance of Langham Place Mall would stay relatively resilient. The market has lowered the expectation for further rate cuts in 2025 and the higher interest rate would continue impacting the overall profitability of Champion REIT. Nevertheless, amenity upgrade will continue to be rolled out in stages to raise the wellbeing of tenants, to maximise the energy efficiency and hence to make the properties more attractive to its tenants and users.
- The Group will adopt a cautious approach, remain vigilant to potential risks, and monitor market trends closely. By seeking high-quality investment opportunities and leveraging strong liquidity and financial capability, the Group aims to navigate market volatility and achieve sustained, steady growth in the long term.



Reconciliation to core earnings from reported earnings

| December | | Reported earnings 2024 HK\$'000 | Core earnings 2024 HK\$'000 | Core earnings 2023 HK\$'000 | |
|---|---|---------------------------------------|-----------------------------------|-----------------------------------|--|
| Revenue | | | | | |
| Revenue from property sales | | 1,340,497 | 1,340,497 | 1,075,118 | |
| Rental Income | | 172,865 | 172,865 | 168,229 | |
| Hotel Income | HK hotelsOverseas & Mainland ChinaOthers, including hotel mgt fee | 1,585,711 4,816,329 268,861 | 4,816,329 268,861 | 4,718,530 214,392 | - Core revenue ignored revenue of HK hotels |
| Income from Champion REIT | | | | | |
| | - Management fee income | 303,247 | 303,247 | 332,816 | |
| | Gross rental incomeDistributions | 2,458,731 | 603,223 | 698,550 | Core profit took account of distributions instead of rental Added back distributions from CREIT |
| Income from LHI | | | | | |
| income nom em | - Gross rental income - Distributions | 481,218 | 39,126 | - | - Core profit took account of distributions instead of rental - Added back distributions from LHI |
| Other Operations (including US Fund operations) | | 314,819 | 288,981 | 314,710 | |
| Elimination of intra-group transactions | | (863,737) | | | - Intra-group elimination associated |
| | | | <u> </u> | | with CREIT, LHI and US Fund were not applicable to core earnings |
| Total revenue | | 10,878,541 | 7,833,129 | 7,522,345 | |



Reconciliation to core earnings from reported earnings (Continued)

| Net Operating Income | | Reported earnings 2024 HK\$'000 | Core earnings 2024 HK\$'000 | Core earnings 2023 HK\$'000 | |
|--|--|---------------------------------------|-----------------------------------|-----------------------------|--|
| Operating income from property sales | | 599,031 | 599,031 | 798,120 | |
| Net Rental Income | | 110,896 | 110,896 | 108,089 | |
| Hotel Income | - Owned hotels - Others | 984,755 120,400 | 984,755 120,400 | 1,045,730 52,433 | |
| Income from Cham | pion REIT - Management fee income - Net rental income - Distributions | 303,247 1,598,414 | 303,247 603,223 | 332,816 698,550 | - Core profit took account of distributions instead of rental - Added back distributions from CREIT |
| Income from LHI | - Net rental income - Distributions | 381,023 | 39,126 | - | - Core profit took account of distributions instead of rental - Added back distributions from LHI |
| Operating income f Other Operations Elimination of intra | rom U.S. Fund -group transactions | 176 125,036 (17,307) | 125,036 | 125,492 | - Core profit took account of distributions from US Fund |
| Operating profit | | 4,205,671 | 2,885,714 | 3,161,230 | |



Reconciliation to core earnings from reported earnings (Continued)

| | Reported earnings 2024 HK\$'000 | Core earnings 2024 HK\$'000 | Core earnings 2023 HK\$'000 | _ |
|--|---------------------------------------|---|---|--|
| Operating profit before Dep. and Amortisation | 4,205,671 | 2,885,714 | 3,161,230 | |
| Depreciation and amortisation | (883,778) | (351,501) | (338,164) | - Excluded depreciation of CREIT, LHI and US Fund, added back depreciation relating to hotel land and buildings |
| Fair value changes on investment properties | (3,239,765) | | | - Ignored in core earnings calculation |
| Fair value changes on derivative financial instruments | (210,301) | | | - Ignored in core earnings calculation |
| Fair value changes of financial assets at FVTPL | 74,373 | | | - Ignored in core earnings calculation |
| Other income (excluding interest income) | 34,012 | 103,958 | 69,873 | - Ignored other income of CREIT, LHI and US Fund - Included realised gain on disposal of equity stock |
| Administrative, selling and other expenses Administrative and selling expenses Allowance for credit loss on notes receivables Investment written off and other expenses | (540,151) | (535,207) (498,333) - (36,874) | (580,155) (464,350) (11,984) (103,821) | Excluded admin. expense of CREIT, LHI and US Fund Excluded credit loss provision made in CREIT Included investment written off directly charge to reserve in statutory account |



Reconciliation to core earnings from reported earnings (Continued)

| | Reported earnings 2024 HK\$'000 | Core earnings 2024 HK\$'000 | Core earnings 2023 HK\$'000 | |
|--|---------------------------------------|-----------------------------------|-----------------------------------|--|
| Net finance costs Finance cost Interest income (Classified as "Other income" on income statement) | (1,513,182) 227,811 (1,285,371) | (512,007) 172,581 (339,426) | (443,747) 195,359 (248,388) | - Excluded interest expense of CREIT, LHI and US Fund - Excluded interest income of CREIT, LHI and US Fund |
| Share of results of associates Share of results of joint ventures (Loss) / Profit before tax | 5,858 24,918 (1,814,534) | 5,858 (147) 1,769,249 | 14,158 93,896 2,172,450 | -Excluded share of results of Champion REIT's JV |
| Income taxes (Loss) / Profit after tax Less: Non-controlling interest | (582,239) (2,396,773) 662,564 | (215,841) 1,553,408 (446) | (313,884) 1,858,566 (460) | Excluded taxes of CREIT, LHI and US Fund, taxes related to fair value changes, and an one-off deferred tax adjustment on a hotel building in NZ due to change of tax laws Excluded non-controlling interest of CREIT, LHI and US Fund |
| Profit attributable to equity holders Basic earnings per share | (1,734,209) (\$2.32) | 1,552,962 \$2.08 | 1,858,106 \$2.49 | |